

# The Rise of the Energy Farmer – Oklahoma Biofuels Update

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**Bobby Wegener, Deputy Secretary of Energy  
State of Oklahoma**

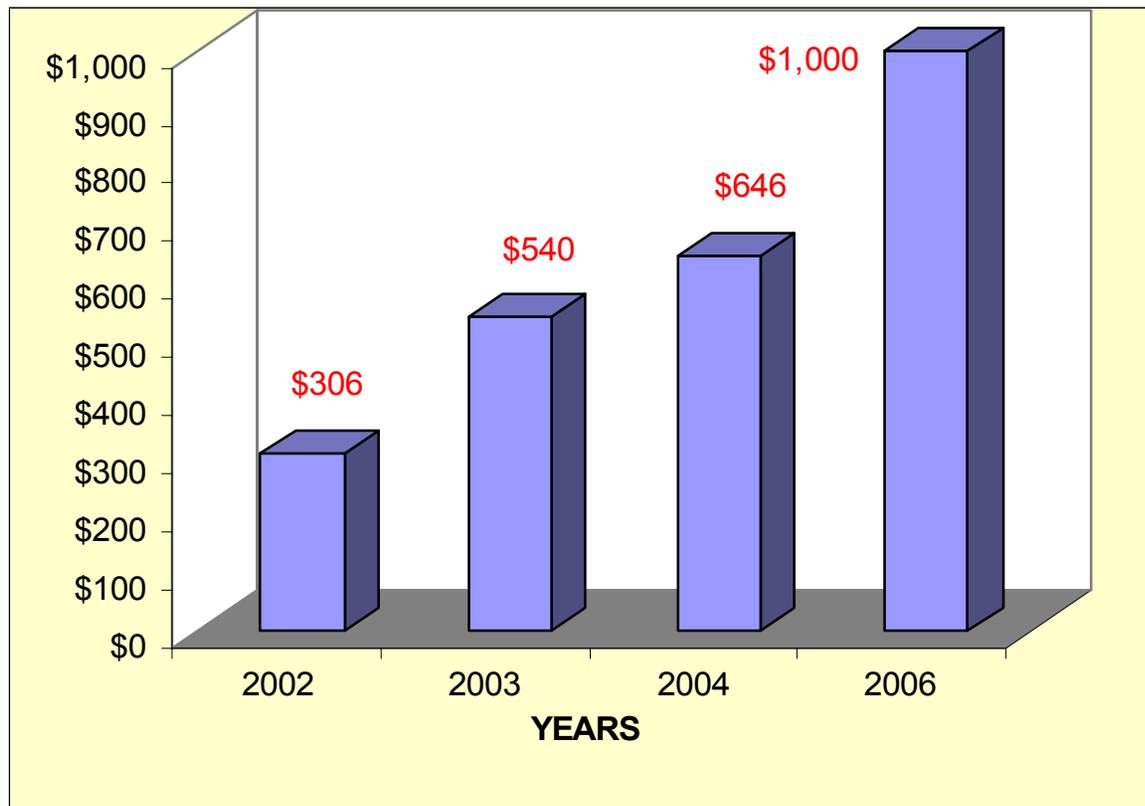


# Oil and Gas Sector

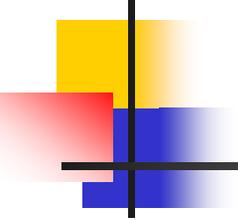
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The Oil and Gas Sector is the Engine Driving the Oklahoma Economy

# Gross Production Tax Proceeds



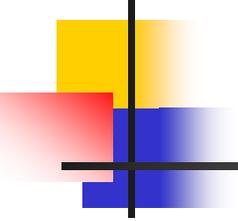
**\$2,750,000 Million Per Day in 2006**



# Oil Production and Revenues in Oklahoma, 1995 - Present

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	% Change	% Change
	9/05-9/06	9/95 – 9/06
Oil Prod. Volumes (000's bbls/Year)	-0.6%	-30.9%
Oil Prod. Value (\$000's/Year)	22.4%	169.9%



# Gas Production and Revenues in Oklahoma 1995 - Present

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% Change      % Change

9/05 - 9/06

9/95 - 9/06

Gas Prod. Volumes  
(TCF/Year)

-2.20%

-11.5%

Gas Prod. Value  
(\$000's/Year)

.6%

327.8%

# Oklahoma Wellhead Prices 1995 - 2006

## Oklahoma Natural Gas Price

YTD Avg Through October

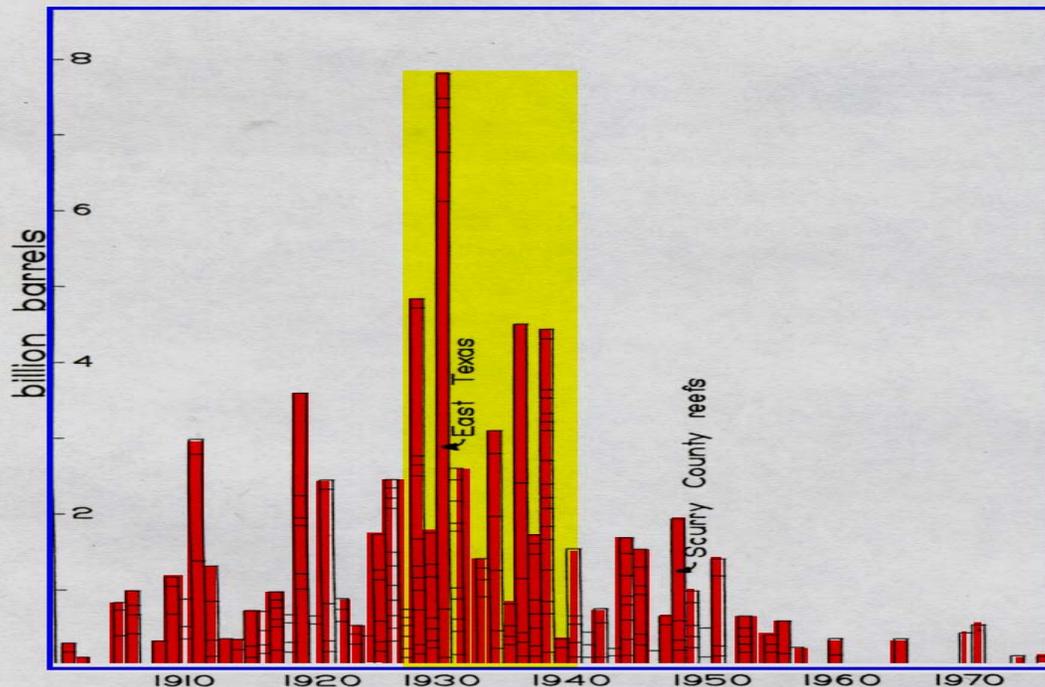


## Oklahoma Crude Oil Price

YTD Avg Through September

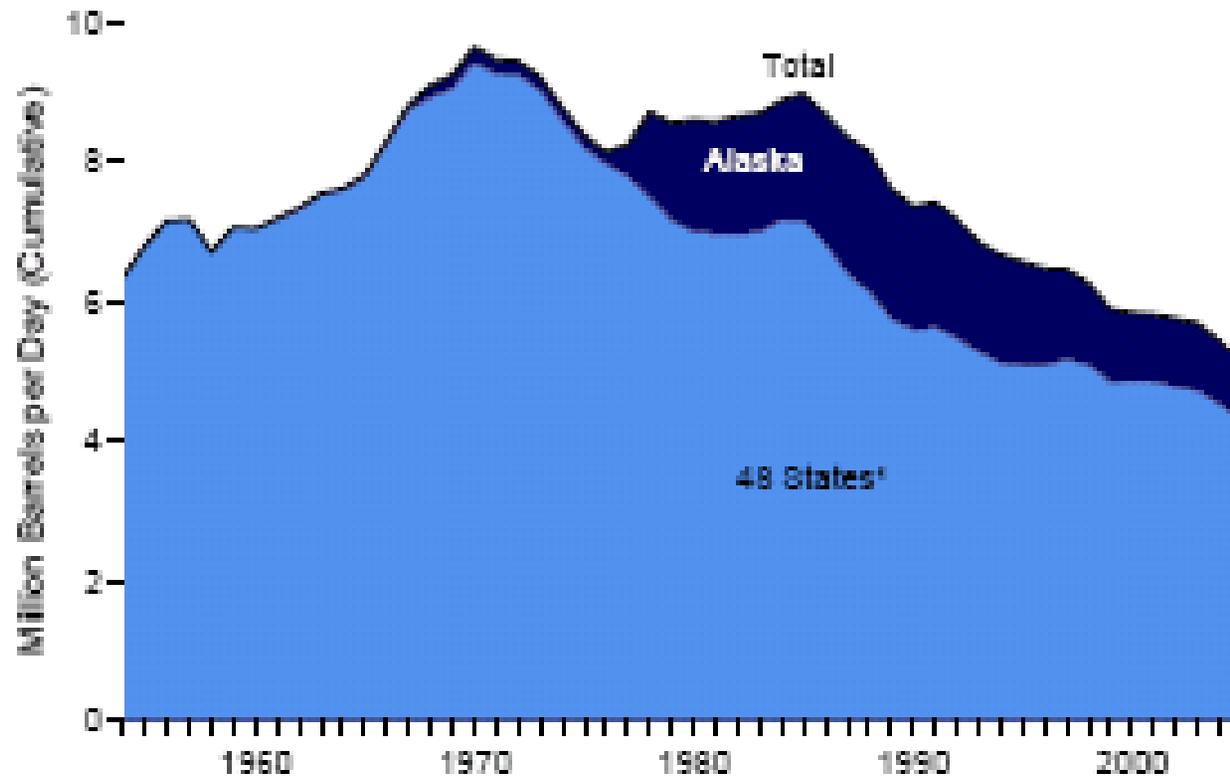


# Major U.S. Oil Field Discoveries



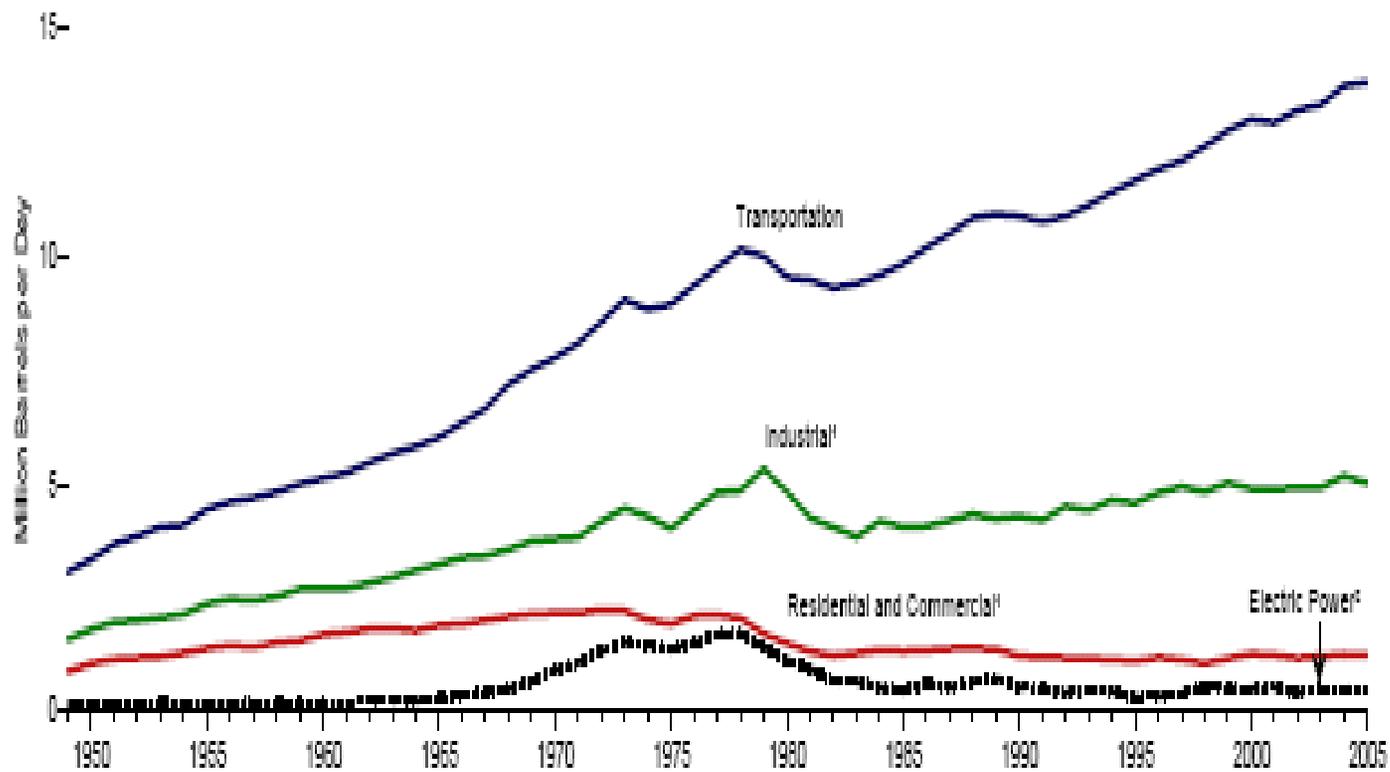
Discovery dates of U.S. oil fields exhibit a scattered but bell-shaped distribution. All oil fields larger than 100 million barrels on land in the lower 48 states are plotted against the year of the first successful well in the field. **Despite the Great Depression, more oil was found in the decade from 1930 to 1940 than in any decade before or since.** Notable large fields are East Texas (1930) and the Scurry County reefs (1948).

# U.S. Oil Production 1950 - 2005



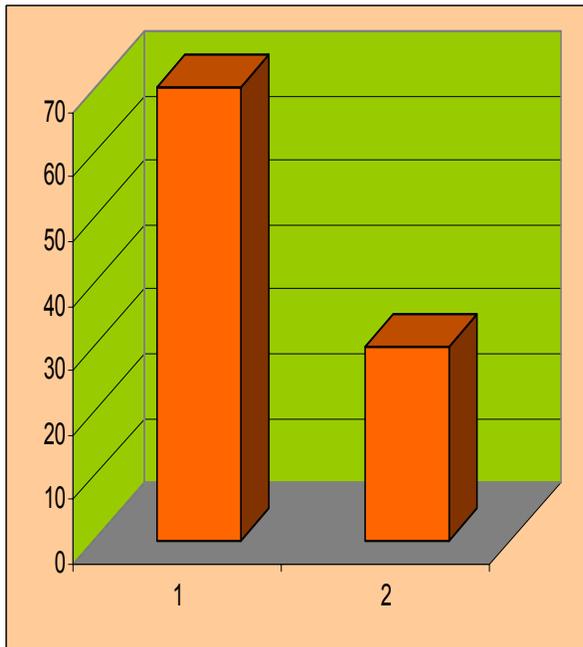
# U.S. Crude Consumption Trends

By Sector, 1949-2005



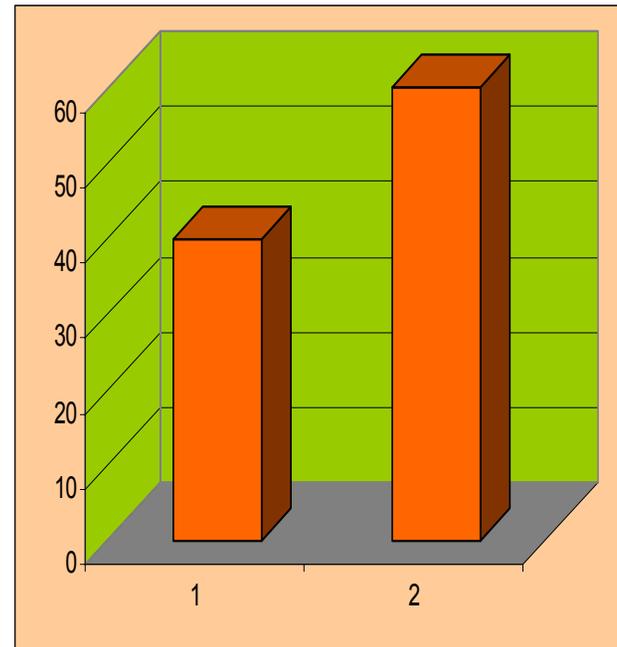
# Annual U.S. Oil Supply Domestic vs. Imported Sources

## Domestic Imports

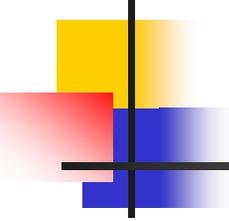


1970  
(70%/30%)

## Domestic Imports



2006  
(40%/60%)



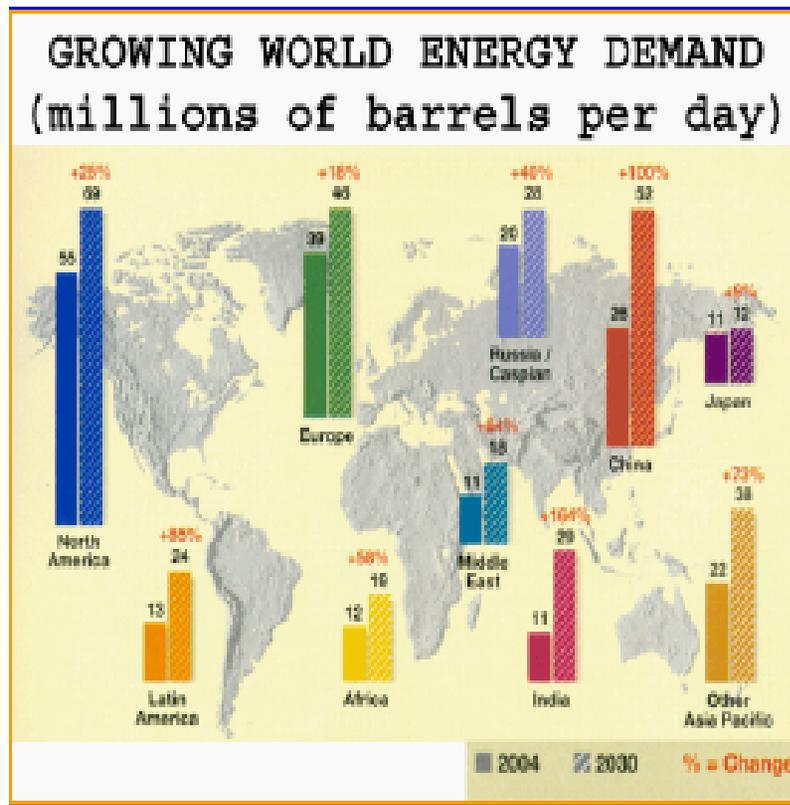
## Annual Expenditure for Imported Oil, 2006

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**\$ 320± Billion\***

\* \$988 Million/ Day or \$41 Million/Hour

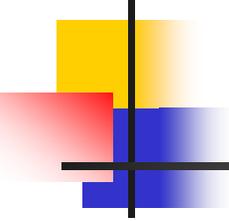
# Growth in Global Energy Demand



Global demand grew by  
≈15 million barrels per day  
in past decade:

- U.S.A.
- China
- India
- Middle East
- Etc.

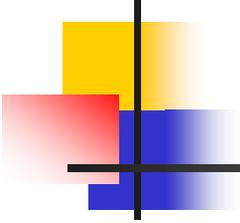
Hard to find countries  
in which demand did  
not grow.



# CHINA AND INDIA

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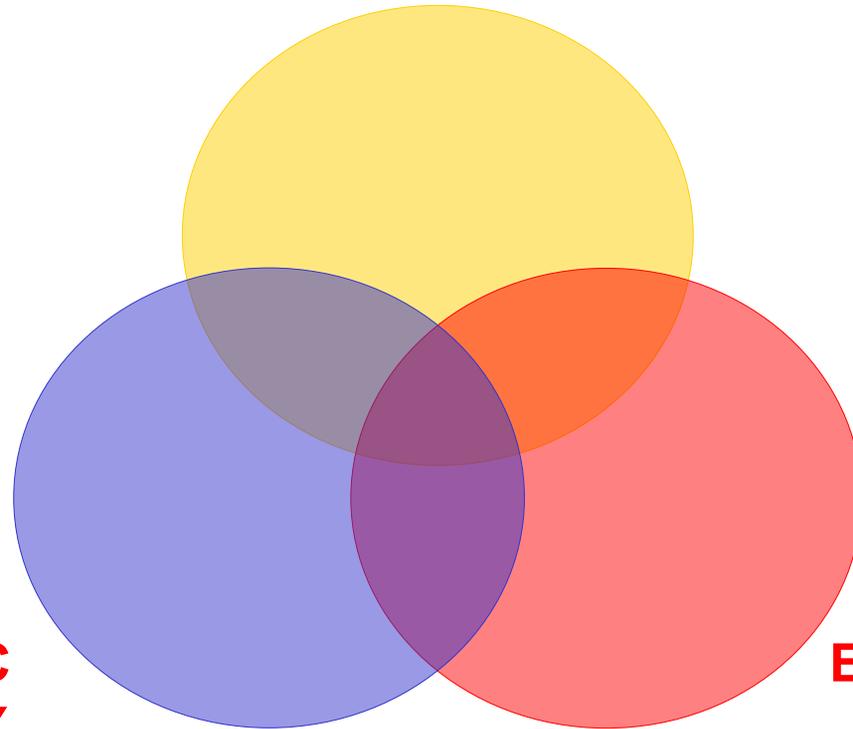
- China - Current Population 1.3 billion
- India - Current Population 1.2 billion
- Estimated combined average economic growth - 5.9 percent per year from 2001 to 2025
- 30,000 new autos in Beijing every month



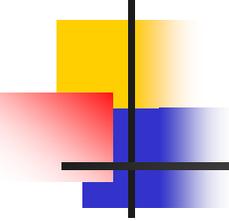
# NATIONAL SECURITY

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**ECONOMIC  
SECURITY**



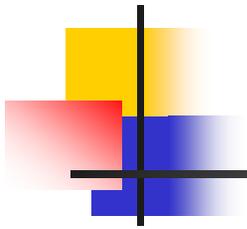
**ENVIRONMENTAL  
PROTECTION**



## Biofuels – Part of the Solution

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- Reduce our dependence on unstable and often hostile governments
- Reduce our funding of international terrorists organizations
- Revitalize Rural Economies



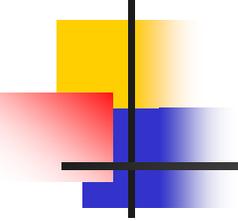
# Biofuels - Playing to America's Strength

## Countries with Top Ten Oil Reserves

<u>Country</u>	<u>% Total Reserves*</u>
Saudi Arabia	22.9%
Iran	11.4%
Iraq	10.0%
UAE	8.5%
Kuwait	8.4%
Venezuela	6.8%
Russia	6.0%
Libya	3.1%
Nigeria	3.0%
U.S.	2.7%

## Top Ten Potential Biomass Producers

<u>Country</u>	<u>Total Acreage** (M acres)</u>	<u>Per Capita (acres)</u>
U.S.	1018	3.5
China	1369	1.1
Australia	1105	56.5
Brazil	651	3.7
Russia	535	3.7
Argentina	437	11.5
South Africa	246	5.6
Mexico	265	2.6
Ukraine	102	2.1
Turkey	103	1.5



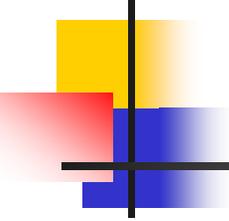
# Biofuels – Revitalizing Rural Economies

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If the U.S. were to reduce oil imports and oil byproducts by 20% and replace that with homegrown biofuels:

In the course of one year – assuming an average oil price of \$50 per barrel – farm communities and other biofuel players would reap **\$50 billion** that would have gone to foreign oil producers.

Business Week, Nov. 13, 2006



# Federal Policies Promoting Biofuels

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## Renewable Fuels Standard

Increased from 7.5 Billion gallons  
in 2012 to 35 billion gallons in 2017

## DOE and USDA Research \$\$\$

\$22 Billion over 5 years

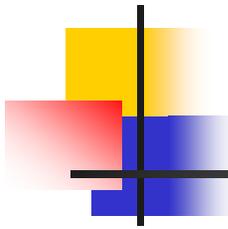
# Presidential Support for Biofuels

*Keeping America competitive requires **affordable energy**. And here we have a serious problem: America is **addicted to oil**, which is often imported from unstable parts of the world.*

*The best way to break this addiction is through **technology**.... and we are **on the threshold of incredible advances**...*

*So tonight I announce...push for breakthroughs in two vital areas...**change how we power our homes and offices**,...**change how we power our automobiles**.*



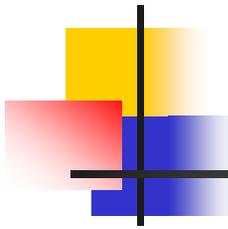


# Big Oil Backs Biofuels

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“...biofuels will fill an important role in diversifying the nation’s energy sources by providing a source of low-carbon transportation fuel”

Don Paul, vice president and chief technology officer, Chevron Corporation.

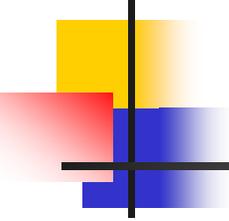


# Big Oil Backing

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"Cellulosic ethanol, as opposed to sugar- or starch-based ethanol, broadens the choice of feedstock without impacting food supplies."

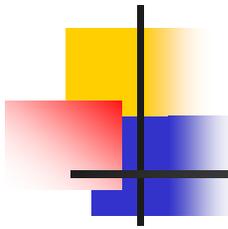
Rick Zalesky, vice president of Biofuels and Hydrogen, Chevron Technology Ventures.

The logo graphic consists of a vertical black line on the left, a horizontal black line below it, and three overlapping squares: a yellow one at the top left, a red one at the middle left, and a blue one at the bottom left. The text "ConocoPhillips" is in a blue, sans-serif font to the right of the vertical line.

# ConocoPhillips

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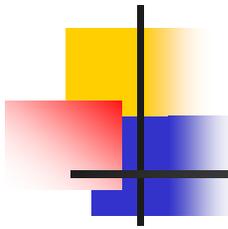
- Partnership with Iowa State University
- \$22.5 million over eight years for research to develop biofuels

The logo graphic consists of a vertical black line on the left, a horizontal black line below it, and three overlapping squares: a yellow one at the top left, a red one at the middle left, and a blue one at the bottom left. The text "ExxonMobil" is positioned to the right of these elements.

# ExxonMobil

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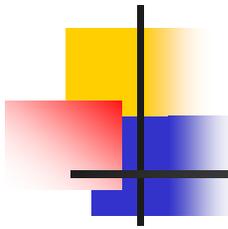
- Stanford: \$225-million over 10 years from the ExxonMobil and two other sponsors for a variety of research on renewable research, including biofuels.



# British Petroleum

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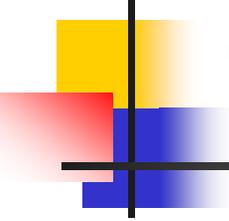
- UC Berkeley: plans to give \$500-million over 10 years to a consortium led by the University of California at Berkeley.

The logo graphic consists of a vertical black line on the left, a horizontal black line at the bottom, and three overlapping squares: a yellow one at the top left, a red one at the middle left, and a blue one at the bottom left. The text "ChevronTexaco" is written in a blue, sans-serif font to the right of the graphic.

# ChevronTexaco

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- UC-Davis: \$25 million over five years
- Georgia Tech: \$12 million over five years
- Funding research into alternative fuels
- Texas A&M: strategic research agreement to accelerate the production and conversion of crops for manufacturing ethanol and other biofuels from cellulose.
- \$4.5 billion spent 2002-2009



# Oklahoma Biofuels Incentives

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- Biodiesel/Ethanol Production Tax Credits
  - Oklahoma Income Tax Credit of Twenty Cents (\$0.20) per gallon of biofuel produced.
- Oklahoma Agricultural Producer Credit
  - Oklahoma Income Tax Credit of 30% of investment in Oklahoma producer-owned facility
- Exclusion from Oklahoma Taxable Income
  - Owner of new or expanded agricultural commodity processing facility may exclude 15% of investment from their Oklahoma Taxable Income

# Oklahoma Biofuels Initiatives

## Part II

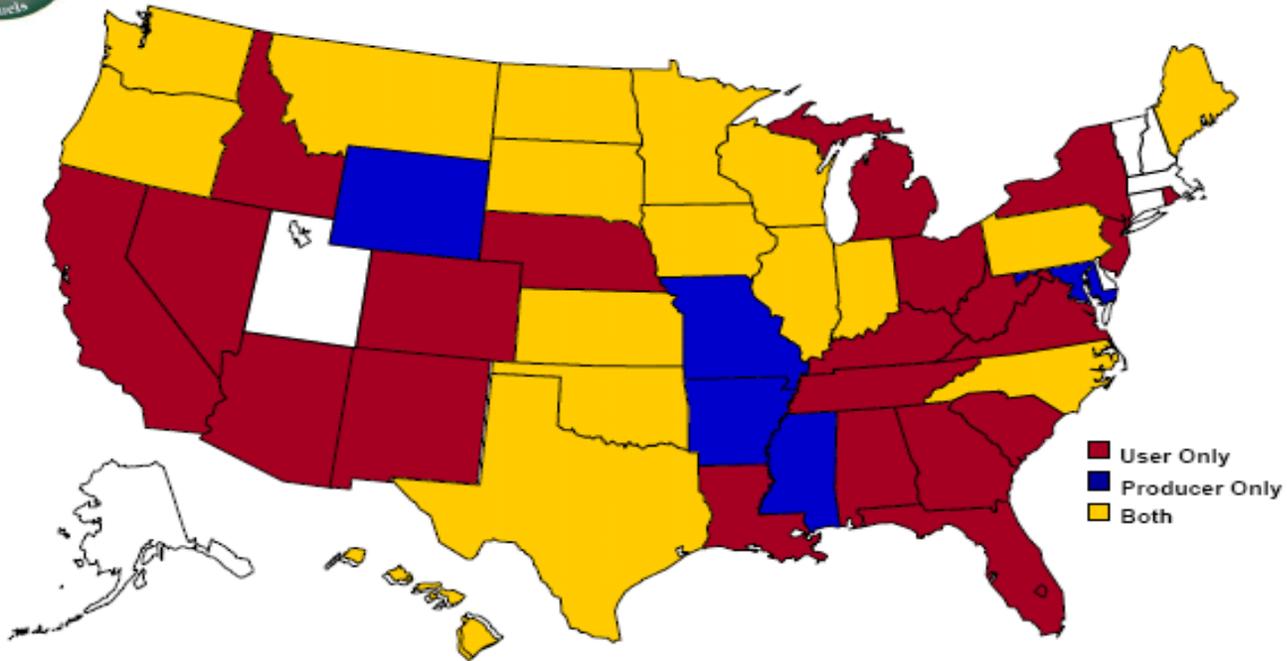
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- Tax Incentives on Former Indian Reservation Lands
- Grants exceeding \$500,000.00 awarded to State Universities for Biofuels Research and Development
- Green the State's Fleet Initiative
  - Initiative to convert 100% of Oklahoma State Governments (700 vehicles) fleets to alternative fuel vehicles

# State Policy Supports Biofuels I

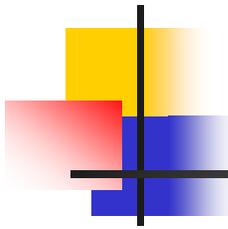


## States Offering Ethanol Producer and/or User Incentives



As of September 2006. Source: IFQC Biofuels.





# OKLAHOMA BIOENERGY CENTER

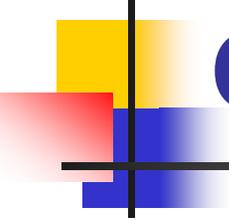
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Status: Senate Bill 609 Signed by the Governor

Purpose: The conduct of research and the delivery of practical outcomes to:

- Enable the competitive and sustainable production of liquid biofuels in Oklahoma, and
- Contribute to the national research effort to enable the United States to achieve prescribed levels of petroleum independence.

Proposed budget: \$10 million/year for 4 years.



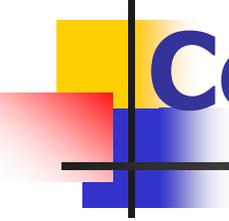
# Oklahoma Bioenergy Center

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## Why Oklahoma?

- Oklahoma's heritage industries: **agriculture** and **energy production**
- Abundant **natural resources**
- Existing, world-renown research programs at participating institutions

# Oklahoma Bioenergy Center



## Potential Benefits

- **Diversification** of Oklahoma's economy
- **Revitalization** of rural Oklahoma
- **Expansion** of federal funded research
- **Creation** of a new, broad industry
  - New jobs
  - An internationally recognized research center
  - New opportunities to retain Oklahoma's youth in Oklahoma

# Oklahoma Bioenergy Center

## Potential Benefits

- **Focuses on Oklahoma**
  - Developing crops and crop systems for Oklahoma
  - Educating our agricultural producers
  - Establishing an industry in Oklahoma
- Improves opportunities for **federal funding**
- Improves opportunities for **partnering with industry**

# Grow: Oklahoma Biofuels Conference

- October 16th and 17<sup>th</sup>, 2007 at the downtown OKC Sheraton
- Learn the latest news and developments in the biofuels industry
- Feedstocks for Oklahoma, D.C. update, water issues, harvest and transport, carbon trading, etc.



[WWW.GROWOK.COM](http://WWW.GROWOK.COM)

