



# Bringing Nations Together Intertribal Synergy

NORTHWESTERN BAND OF SHOSHONE  
NATION

AS PREPARED FOR THE  
TRIBAL BUSINESS DEVELOPMENT &  
FINANCING—TRIBAL ENERGY

APRIL 22, 2009

# Famous Tribal Cooperation

Tribes Cooperate



# Chairmen Shake On Partnership



Little Traverse Bay Bands  
of Odawa Indians Tribal  
Council With  
Chairman Parry and  
Chairman Ettawagesik

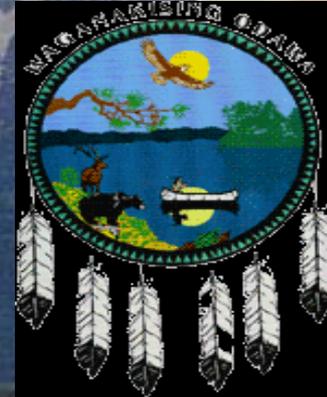


# TRIBAL RELATIONSHIPS

Washoe Tribe



Little Traverse Bay Bands  
of Odawa Indians



# NW Shoshone Contracting



# American Recovery & Reinvestment Act

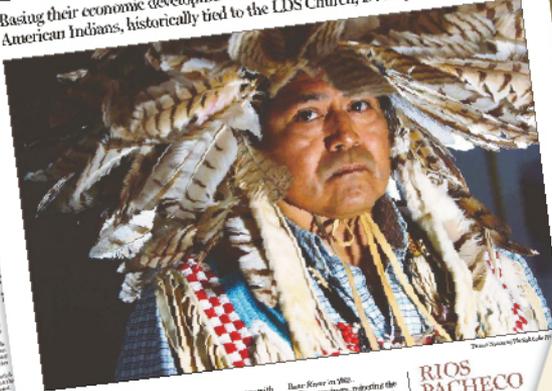
- Economic Revitalization Plan
- Transportation & Environmental
- Infrastructure
- \$787 Billion
- Enhance safety & security
- Highway, transit, rail, aviation, environmental



# The Salt Lake Tribune

## SHOSHONE: POISED FOR PROSPERITY

Basing their economic development on a Harvard business plan, this band of American Indians, historically tied to the LDS Church, is ready to make money



### RIOS PACHECO

Two brothers, mirroring the federal process in their lawsuit that has a reservation, focus on with the Church of Jesus Christ of Latter-day Saints.

For the Shoshone, every thing has a spirit, and the Great Spirit is at the heart of the reservation. The Shoshone Tribe has a rich history and a strong sense of community.



### THE WALL STREET JOURNAL

#### Indian Tribes Seek to Diversify Wealth

By Victoria Knight  
954 words  
11 October 2006  
The Wall Street Journal  
BSF  
English  
(Copyright) (c) 2006, Dow Jones & Company, Inc.

In Indian country, demand is growing for financial advisers who can help tribes hedge their bets beyond real estate and even hedge funds. Wells Fargo & Co. is in discussions with unnamed tribal investors to create a private-equity fund to invest in businesses in the Western U.S. with between \$1 million and \$5 million in earnings before taxes, depreciation and amortization.

"Tribes are looking to diversify into areas where they can make attractive returns, and they also want to be viewed as good tribal corporate citizens by making investments in local communities," says Steve Stallings, director of Native American Banking Services at Wells Fargo, a provider of capital and financial services to more than 150 tribes.

Wells Fargo is managing around \$500 million in tribal assets. Mr. Stallings is a member of the Rincon Band of Luiseno Mission Indians of California.

And it is no longer just tribal casino owners that make for attractive clients. High energy prices and created windfall profits for tribally owned energy producers, such as the Southern Ute Indian Tribe in Ignacio, Colo. And tax credits and other incentives designed to encourage investment in the energy sector, according to the National Energy Policy Report.

## POSTER CHILD FOR NATIVE AMERICAN ECONOMIC DEVELOPMENT

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## SHOSHONES FINALIZE 1.9 BILLION POWER PURCHASE AGREEMENT WITH RIVERSIDE

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U.S. and P. House approve to make

## DESERET Morning News

### Shoshone Trump is on a roll

By Lee Bannon  
Deseret Morning News



BRIGHAM CITY — Bruce Perry doesn't match look like Donald Trump. He wears a suit and tie, and his hair is combed back. But Perry is a part of it as full of potential, so he is more than ready to take on the world.

But before he can do that, Perry has to take on the world. He is the CEO of the Northwest Band of the Shoshone Nation's new tribal economic development corporation. For the tribe, he is the "chief" to the executive level. To be him told in the future, he will be the CEO of the tribe. He is the CEO of the tribe, and he is the CEO of the tribe.

## SHOSHONES LEAD TRADE DELEGATION-GLOBAL BIO ENERGY CONFERENCE

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## DESERET Morning News

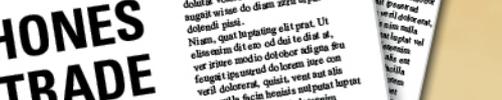
### Shoshones Execute \$500 Million Construction Contract

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Thinking outside the box: Shoshones rely on intellectual resources to grow an economy



By Debra Rumber  
Deseret Morning News

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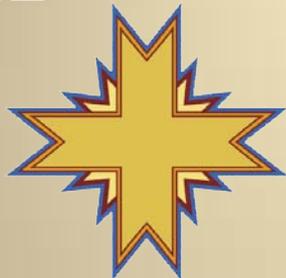
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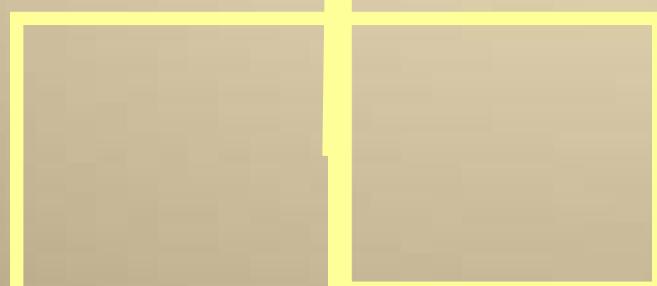
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SHOSHONE



TRIBAL  
COUNCIL

ECONOMIC  
DEVELOPMENT



Development



Information  
Technology

Construction

Energy

Services

Finance

Power

## ✦ TECHNOLOGY SERVICES

### Information Technology

- Help Desk
- Network Design
- Software & Database Management
- Program Management

### Call Center Services

- Inbound Calling Services
- Outbound Calling Services
- Help Desk Services
- Electronic Services

### Engineering Services

- Development
- Integration
- Support



Nimkee has several years of experience in the Intelligence Community

## ✦ CONSTRUCTION SERVICES



Contracting projects have included the White House Conference Center

- General Contracting
- Design/Build
- Maintenance & Repair
- Value Engineering
- Project Management
- Environmental Services

## ✦ MANUFACTURING

The company has experience fabricating, maintaining and servicing federal manufacturing contracts. We also have experience in warehousing management systems.



Nimkee is eligible to sole-source government manufacturing



# Highlights

- Energy Development
  - Geothermal
  - Biomass
  - Solar/Wind/Other
- Construction-Exponential Increase
- White House Conference Center
- Promontory Landfill/Quarry/Energy Ctr
- Little Mountain Landfill



# Tribal Experience/Advantages

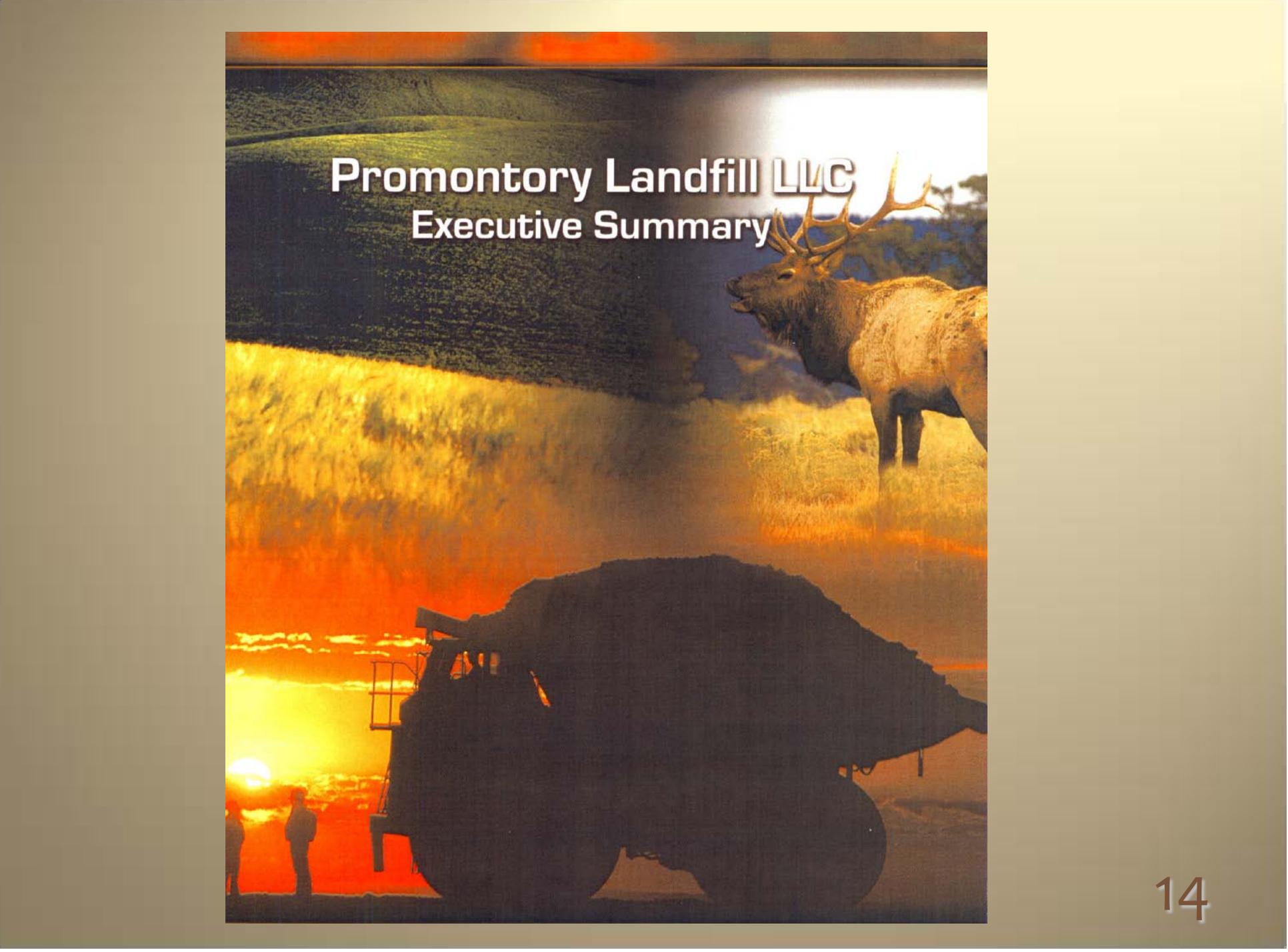
The Tribe is uniquely positioned to capitalize on the following opportunities:

Own and operate landfills and generate renewable energy

Rail in municipal solid waste (“MSW”), rail out ballast, sand, gravel and aggregate

Convert MSW into clean renewable energy (Waste to Rail Energy)

Gasify MSW, other high cost waste (porolysis method)--complies with strictest clean air standards



**Promontory Landfill LLC**  
**Executive Summary**

# Tribal Experience/Advantages

Secure lowest cost of capital through federal 90% guaranties, grants (Title V, \$3 billion), production tax credits (“PTCs”), Renewable Energy Credits (“RECs”), and carbon credits (through prospective double advantages, carve-outs and sole-sourcing through Obama-supported Cap & Trade program).

# Tribal Experience/Advantages

Capitalize on Tribe's power purchase agreement ("PPA") experience—Tribe possesses over \$4 billion in current PPAs (Riverside, 100 MW final, Anaheim, 32 MW in final approval); negotiating over \$6 billion in PPAs with Southern California Power Authorities ("SCPPA"—Los Angeles Water & Power, Pasadena, Burbank, Glendale, et. al.).

US Army sole-sourcing 4 renewable energy enhanced use leases ("EULs") to Tribe through pilot program (all include biomass energy projects)



# Tribal Experience/Advantages

Sell goods and services to federal government (including federal-funded) transportation and other infrastructure projects

Tribe: possesses and can create more 8(a), HUBZone, Buy Indian, Dept of Transportation (“DOT”) certified companies

Few tribal 8(a) companies (unlimited contract threshold for no-compete, non-protestable projects)

Fewer DOT-certified disadvantaged business entities (“DBEs”); Tribe certified for highway, airport, rail and other infrastructure set-asides (10% carve-out)

Successful completion of 100+ sole-sourced, fully bonded construction projects: on-time, on-budget